

## **German ultrafiltration technology in Indian market: inge watertechnologies AG enters into sales and distribution partnership in India with CN Tech Engineers**

India's 1.2 billion inhabitants make it the second most populous country in the world. Both its people and its fast-growing industrial sector have an urgent need for clean water. With dwindling resources, the country is now experiencing increasing demand for water reclamation and treatment technologies. The German company inge watertechnologies AG has successfully acquired a local partner in the promising Indian market for water supplies and water disposal in the form of the domestic company CN Tech Engineers.

Greifenberg, August 11, 2010 – The globally renowned, Germany-based ultrafiltration technology leader inge watertechnologies AG is expanding its international presence in the Indian subcontinent through its sales and distribution partnership with CN Tech Engineers.

With impressive economic growth of between six and seven percent over recent years, India has demonstrated that it is a potent economic force. The Indian population is on the rise, as are its industries and agricultural sector. This has obviously prompted an increase in the demand for water, both in the countryside and in the cities – demand that the country's natural water resources struggle to meet. Satellite data from the period between 2002 and 2008 compiled by the US space agency NASA confirms that India's groundwater levels are sinking by four centimeters a year. As the clamor to tackle this critical issue grows, India is now seeing strong demand for technologies designed to purify water, in particular those aimed at treating waste water and sea water.

inge watertechnologies AG has already set up more than 500 ultrafiltration plants worldwide and is a sought-after project partner. Bruno Steis, CEO of inge watertechnologies AG, comments: "Our preliminary contact has indicated that there is certainly demand from India. We are already successfully established in similar markets such as China. The difference is that in China we have our own sales office, while in India we will be benefiting from a local partner in the form of CN Tech Engineers, a company that understands Indian customs and traditions and has the skill to quickly establish our products in the Indian market."

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Shoeb Kurawadwala, Managing Director CN Tech Engineers, is delighted that the two companies will be working together: “We feel very confident that we can meet the requirements of our target groups with the durable and efficient products supplied by inge watertechnologies AG. We look forward to collaborating on a wide range of projects to help cater to the needs of the Indian water industry. Today, India has huge requirements for water recycling and purification of municipal and industrial water. The overall market is growing at 15-20 per cent every year and market research estimates the total water and wastewater treatment market size to be around \$420 million.”

With the aim of showcasing inge’s products and technologies, CN Tech Engineers will be sharing a joint stand with inge watertechnologies AG at Aquatech India, which will be held in Mumbai from March 2 - 4, 2011.



Photo: New Partnership: Shoeb Kurawadwala - Managing Director of Indian CN Tech Engineers - and Bruno Steis - CEO of German inge watertechnologies AG

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#### About inge watertechnologies AG

The company inge watertechnologies AG, based in the town of Greifenberg near Munich in Bavaria, Germany, employs more than 80 staff and is the world's leading provider of ultrafiltration technology, a membrane process used to treat drinking water, process water, wastewater and sea water.

With a global reach enhanced by its network of partners, the company has completed numerous reference products around the globe featuring its cutting-edge technology. Its range of products include highly-efficient ultrafiltration modules and cost-effective, space-saving rack designs as the core components of water treatment plants, rounded off by the superb technical support it provides to its customers.

All the company's products are based on the in-house development of its patented Multibore® membrane technology, providing the top-quality standards for which German-made goods are famous. The extremely small-pore filters of the Multibore® membrane reliably intercept not



only particles, but also microorganisms such as bacteria and viruses, thereby providing a dependable source of clean water. Deployment of the inge technology also offers significant advantages over conventional water treatment methods, such as rapid and easy module installation and stable, highly resilient membranes. This makes planning a water treatment facility much simpler, enabling customers to achieve low-cost installation and operation. And all this comes with a guarantee of long-lasting reliability.

#### **About CN Tech Engineers**

CN Tech Engineers Pvt. Ltd., based in Navi Mumbai, India, is a new initiative of Christ Nishotech Water Systems, a 20-year old leading Pharmaceutical Water Purification company that provides turnkey water systems, right from process water to Purified Water, Highly Purified Water and Water for Injection.

CN Tech Engineers is backed by the rich experience of process design, installation and project management of its parent team. It is formed to support the growing demands of Indian municipal water, industrial water and waste water management in collaboration with inge watertechnologies AG.

Along with a firm footing in the Indian water market and know-how of customer requirements and expectations, CN Tech Engineers also has the core expertise of delivering fast and efficient services and a track record of maintaining high customer satisfaction levels.

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